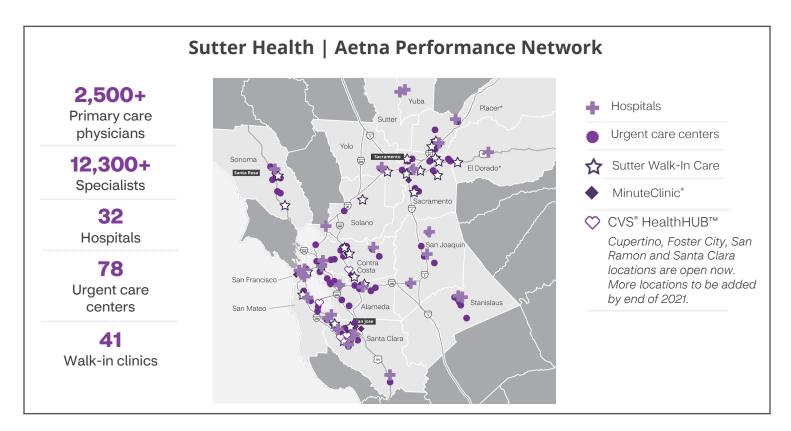


## Lower cost, high-quality local care for small businesses

The Sutter Health | Aetna performance network is committed to making quality health care more affordable and more accessible for businesses in Northern California. You'll appreciate a health plan that is always there.

- **Up to 13% premium savings\*** The goal of the Sutter Health | Aetna performance network model is to deliver sustainable cost savings. This is achievable in a few ways such as market-leading costs, enhanced care management, and utilization optimization.
- Greater access to care and more connectivity The Sutter Health | Aetna performance network is increasing access to care for members by connecting community assets like MinuteClinic®, CVS® HealthHUB™ and Sutter Walk-In Care locations with Sutter Health, Stanford Health Care and Brown & Toland Physicians' clinical facilities. This creates an expanded care footprint.
- Provider-led care management Sutter Health and Aetna® are clinical health partners. That means Aetna delivers access to care for members through the provider network. Plus, Sutter Health and Aetna clinical teams collaborate and coordinate care behind the scenes.





To find if a provider is within the network go to Aetna.com and select "Find a doctor" under quick links.

\*Comparison is to Aetna large group broad network plans as of February 2021. The estimated average cost savings percentage is based upon, but not limited to, projected clinical efficiencies, shifts in utilization patterns and differences in provider rates. Actual results may vary for a customer depending on enrollment and geographical distribution of membership within the service areas. Savings may be less when compared to other value-based network plans.

## Affordable, local care benefit solution



How one hypothetical employer with 45 employees can potentially \$25,920







Meet Katie. She's a hypothetical owner of a consultant firm in the Sacramento Area. She has 45 employees. And she pays 80 percent of their premiums. Here's how Katie and her employees would save if they switched from their previous Aetna® Open Access Managed Care (OAMC) plan to a fully insured Aetna plan featuring the Sutter Health | Aetna network.

	Katie pays	Employee pays
Katie's previous OAMC plan	\$400 per employee, per month (PEPM) <b>\$216,000 a year</b>	\$80 a month \$960 a year
Fully insured Aetna plan featuring the Sutter Health   Aetna network	\$352 per employee, per month (PEPM) <b>\$190,080 a year</b>	\$70 a month \$840 a year

Savings as much as \$25,920

Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies, including Aetna Life Insurance Company and its affiliates (Aetna). Health insurance plans are underwritten by Aetna Life Insurance Company (Aetna). Aetna and Sutter provide certain management services to Sutter Health | Aetna. Aetna®, CVS Pharmacy, Inc., which owns CVS® HealthHUB™ locations, and MinuteClinic®, LLC (which either operates or provides certain management support services to MinuteClinic-branded walk-in clinics) are part of the CVS Health® family of companies.



<sup>\*\*</sup>The above example is for illustrative purposes only. Rates for fully insured Aetna plans featuring the Sutter Health | Aetna network are generally 13 percent less than comparable Aetna plans with a broad network in the market. The hypothetical example assumes a 13 percent savings from an Aetna broad network plan. The costs are based on all employees participating in the plan without dependent coverage. Actual savings may vary.