

2024 Portfolio Summary

CoPower ONE CA – The Metallics

- •For new business only
- •New portfolio with enhanced benefits and new metallic names
- •Group size-based rates with decreases on 10+
- •Enhanced Life buy-up \$35k down to 2 EE
- •2-year rate guarantee

CoPower ONE CA – Good to Best

- •Rate pass
- •Addition of Essential Medical Eyecare on VSP plans
- •Enhanced Life buy-up option of \$35k down to 2 EE
- •2-year rate guarantee
- •No longer available for new business

CoPower ONE NY

- •No plan or rate changes
- •1-year rate guarantee
- •Enhanced Life buy-up \$35k down to 2 EE

VSP

- •New 5-plan portfolio with LightCare & enhanced benefits
- •Group size-based rates significantly reduced!
- •2 -year rate guarantee

Delta Dental SBP and Choice

- •No plan or rate changes
- •2-year rate guarantee

Unum Life (2/1/24)

- No rate changes
- •New Guaranteed Issue amounts for Group Basic Life, Standalone and Supplemental Life
- Additional ineligible industries apply
- •3-year rate guarantee

Unum LTD (2/1/24)

- No rate changes
- •New, flat-rate LTD plan for groups with <u>2+ lives</u>
- Additional ineligible industries apply
- •3-year rate guarantee

Landmark

- •New rates effective 11/1/2023 07/01/2024
- •1-year rate guarantee
- •Quoting: Calculator available