



2024 BROKER REWARDS & BONUSES

We know your success is our success, so we wanted to take a moment to thank you for your continued hard work.

Dental Bundling Bonus

April 1 through September 1, 2024

Sell a bundle, earn a bundle!

To earn a bonus, place a **NEW Humana dental line of coverage** with at least one additional Group Benefits line of coverage with the same employer with an initial effective date of coverage of April 1 through September 1, 2024.

5-49 ENROLLED SIZE GROUPS:

\$100 for dental	+	\$100 for vision	+	\$100 for life	+	\$200 for disability
+ \$100		more if you place all four lines of coverage with the same employer for a total of \$600!				

50+ ENROLLED SIZE GROUPS:

\$200 for dental	+	\$100 for vision	+	\$100 for life	+	\$300 for disability
+ \$100		more if you place all four lines of coverage with the same employer for a total of \$800!				

For more information on other Humana bonus offerings, visit huma.na/bonuses or contact your Humana sales executive.



[Bonus details >](#)





Provisions below apply to all rewards and benefits described in this flyer:

This bonus will be paid to the Agent of Record within 60 calendar days after the end of the initial effective month of all business.

The number of subscribers in the dental line of coverage will be used to determine if the minimum case size requirement has been met.

Placed Humana group dental coverage plus additional Group Benefits lines of coverage must have the same initial effective date of coverage. The enrolled dental subscriber count is used to determine minimum qualification but also the bonus amount.

Bonus offerings are subject to current product availability by state.

All lines of coverage are subject to availability by case size and underwriting approval.

Group Benefits Lines of Coverage are: Group vision (including voluntary vision), group dental (including voluntary dental), group term life (including AD&D), group term supplemental life (including AD&D), and group short-term and long-term disability.

The bonus offering(s) in this document are “Promotional Bonuses” as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana’s Promotional Bonuses in the Appendix to the PPP for more information.

Only Group plans for which base commissions are being charged to the customer and the Agent of Record is receiving base commissions are considered Eligible Cases.

Producer full disclosure policy: Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

Individual agents or agencies may be obligated to disclose compensation to clients. Because state laws vary, agents should be aware of and comply with applicable state compensation disclosure requirements. Humana is not responsible for providing legal advice to agents. If an agent has a question or concern regarding his/her state’s compensation disclosure law, he/she should consult a legal advisor.

Confidential and Proprietary Information. For Agent Use Only. Do Not Distribute.

