

BROKER CONTEST 2019



## EDGEWOOD TAHOE

Edgewood Tahoe is more than an alpine Lodge, more than an acclaimed golf course, more than a serene spa. It is a setting for inspiration, a catalyst for adventure, a world-class destination to discover and enjoy.

QUALIFYING PERIOD (Travel Dates Sept 2020) **Groups with an effective date of September 2019** thru January 2020



Enroll 3 new groups, minimum 10+ employees, totaling 200+ members in these products:

- Fully Insured PPO Dental
- DHMO Dental
- ASO Dental

## QUALIFYING LEVEL

• Enroll 200 members

## AWARD

- 3 Days / 2 Nights
- Farewell Dinner

TIER 1

TIER 2 • Enroll 300 members

- 4 days / 3 Nights
- Golf or Spa
- Welcome reception and Farewell Dinner

TIER 3 • Enroll 400 members

- 5 days / 4 Nights
- Two activities (Golf and Spa)
- Welcome reception and Farewell Dinner





<sup>\*</sup> Adults Only. Cypress Ancillary Benefits will cover the full expense of the airfare from the broker's closest major airport to Tahoe during the designated travel dates. Any modifications made to the airfare will be solely at the brokers expense. Cypress reserves the right to select the designated airport based on cost. One trip awarded per household/couple. Trips are non-transferrable. Additional nights can be arranged at your expense. Cypress Ancillary Benefits reserves the right to change or modify the location or activities of this event. Airfare only available for the brokers who live in the the following counties: Los Angeles, San Bernardino, Riverside, Orange, San Diego, Imperial, San Luis Obispo.