

Four packages give your clients flexibility and choice

HMO Package
Full Network HMO
WholeCare HMO
SmartCare HMO
Salud HMO y Más
CommunityCare HMO

Sell HMO with 6!

No DE 9C, participation attestation, prior carrier bill, or waivers required:

How it works:

6 active subscribers + Mix and match any plans from the HMO networks listed on the left + **or** Employer pays minimum of 50% of base plan monthly **or** Employer pays a minimum of \$100 per employee toward the employee-only rate = Access to Health Net's HMO Package

Note: The HMO Package is separate from the Enhanced Choice A and B packages. New HMO sales only (no HSP, Full Network PPO or EnhancedCare PPO). No minimum participation. Conditions:

- Qualifying groups must meet the state and federal definition of a small employer.
- Prior health coverage is not required.
- Excludes ancillary-only groups.

Expires December 31, 2019.

Salud Package
Salud HMO y Más

Sell Salud with 2!

How it works:

2 active subscribers + Mix and match any plans with the Salud HMO y Más network + **or** Employer pays minimum of 50% of base plan monthly **or** Employer pays a minimum of \$100 per employee toward the employee-only rate = Access to Health Net's Salud Package

Note: The Salud Package is separate from the Enhanced Choice A and B packages. Only Salud plans are available with this package. Salud can be written alongside other carriers. No waivers need to be submitted for the Salud Package.

Expires December 31, 2019.

(continued)



Enhanced Choice A

- Full Network HMO

- WholeCare HMO

- SmartCare HMO

- Salud HMO y Más

- CommunityCare HMO

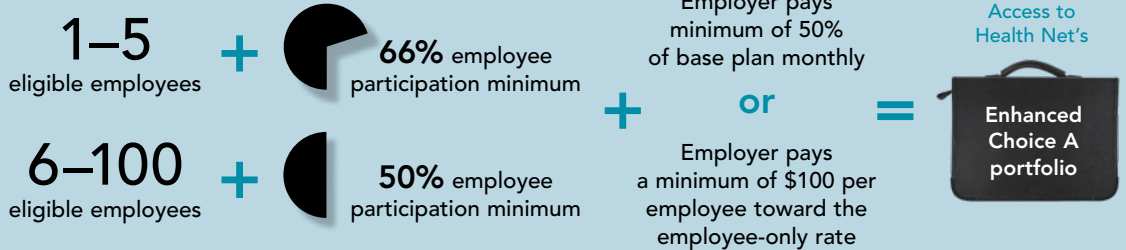
- PureCare HSP

- Full Network PPO

Enhanced Choice A Participation Requirements

The Enhanced Choice A Package is available statewide.

How it works:



Enhanced Choice B

- Full Network HMO

- WholeCare HMO

- SmartCare HMO

- Salud HMO y Más

- CommunityCare HMO

- PureCare HSP

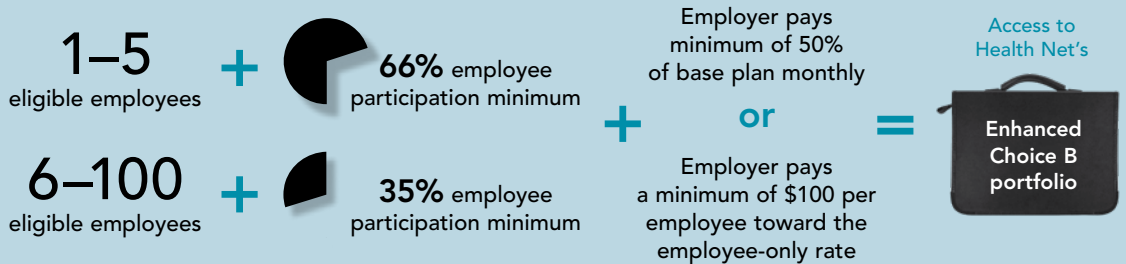
- EnhancedCare PPO

- Full Network PPO Bronze plans

Enhanced Choice B Participation Requirements

The Enhanced Choice B Package is available statewide and comes with relaxed participation for groups with 6-100 employees. In regions 15 and 16, EnhancedCare PPO is a plan option.

How it works:



IFP is a valid waiver!